As we continue to deal with the COVID-19 crisis, there is a lot of information coming in from all sides. The Healthcare Council is aware that you are getting much of the critical information you need from your own sources, but we want to make sure that targeted, coordinated information relevant to the MD-DC-VA area is also reaching you in a way that is easy to absorb. We will be sending period emails with information focused on four main areas:

1) Information about where to get the best, most credible information as it develops
2) Information as it relates to coordinating resources across our region
3) Information about group purchasing resources that you can use for supplies and other needs
4) Information about ways to continue to communicate through webinars and various online platforms.

**Information Sources:**
There are many terrific sources for developing information. Here are some that are particularly useful for hospitals and healthcare organizations in our region.

- Joint Commission Information page ([https://www.jointcommission.org/](https://www.jointcommission.org/))

**Regional Information:**
Developments from around the MD-DC-VA area.

- DC Mayor Muriel Bowser and Governors Larry Hogan (MD) and Ralph Northam (VA) have requested that the National Capitol Region be given priority for federally funded COVID-19 testing sites. Read the letter here: [Governors & Mayor Request Letter](https://morningconsult.com/coronavirus/)
- Hospitals warn of huge operating losses: [Hospital Operating Losses](https://morningconsult.com/coronavirus/)
- Washington Post story on how DMV hospitals are dealing with crisis: [DMV Hospitals Crisis](https://morningconsult.com/coronavirus/)
- AHA response to new funding bill signed by President Trump: [AHA Response to Funding Bill](https://morningconsult.com/coronavirus/)
Group Purchasing through National Capital Area Shared Services:
Shared Services is here to help you find and purchase the supplies you need to get through this crisis.

- We are in the process of helping area hospitals purchase 500,000 surgical masks and reviewing availability of other
  supplies that may be needed.
- We have access to Fluke Thermometers, Hepacarts, HearSafe Qualitative, Quantitative and Pulmonary Function Test
  and Airbeds.
- We are in discussions with a supplier of Coronavirus-19 Test Kits and will provide more information once we have
  additional details about the supplier and the product.

Please contact us at 301-731-4700 if there are ways, we can help you get the supplies you need. Through our GPO suppliers, we
have access to large quantities of certain products, and we can help get products to you as quickly as possible.

Communication, Education, and Learning:
We will continue to host education and learning for Healthcare Council members. We are working with outside vendors to
provide these opportunities through webinars and other online platforms.

- We are working to put together an opportunity for our HR leaders to meet online to discuss and coordinate staffing
  needs.
- The local law offices of Lerch, Early, & Brewer are offering a webinar titled 'The Law and COVID19: Guidance for
  Employers' on Friday, March 20. More information here [The Law and COVID](#)
- We would like to introduce you to FocusOne Solutions. FocusOne Solutions is a leading managed services provider
  that offers an integrated solution to help our members efficiently source high quality staff, make informed staffing
  decisions, save time, and control spend association with contingent and direct hire staffing for both clinical and non-
  clinical positions. Here is a link for their recommendations on how to prepare for staffing challenges from COVID-19.
  [Focus One Staffing](#)

Healthcare Council of the National Capital Area ♦ 4061 Powder Mill Road, Suite 100, Calverton, MD ♦ 20705 ♦ 301-731-4700
[www.healthcare-council.org](http://www.healthcare-council.org)