This event, hosted by The Healthcare Council & Premier, Inc. is one of the best 1-day events that anyone working in healthcare can attend this fall. Put this on your calendar if you’re interested in networking and learning how healthcare organizations meet the emerging healthcare trends in 2020. This year look for a focus on what is happening in the evolution of alternative payment models, disruptive innovation & unlikely partnerships, congress & the administration, and burnout in healthcare. What you’ll find is hard-hitting advice from industry leaders with decades of combined success. Ready for the type of insights you get from big name industry conferences, but presented in a smaller, more personal setting? This is the conference you don’t want to miss. The 2019 conference is set to take on the future of healthcare and help professionals in the industry prepare for the changes and challenges ahead. This is the perfect opportunity for healthcare leaders in preparing for the coming year.
FALL CONFERENCE
OCTOBER 24, 2019
CONGRESSIONAL COUNTRY CLUB

This year’s “Emerging Healthcare Trends: 2020” Conference is designed expressly for senior executives. It offers a unique forum for healthcare leaders to discuss the most pressing issues facing the industry. Topics have been selected by the Fall Conference Advisory Council and include an update on regulatory issues, the evolution of alternative payment models, disruptors and unique alliances in healthcare and dealing with burnout in healthcare.

Benefits of Close Relationships Between Hospital Systems and Post-Acute Care Providers by Kaufman, Hall & Associates, LLC

- Directs the patient to the right level of care and care site
- Improves quality with better clinical communication across care settings, whether in a facility or home
- Improves patient/provider experiences and reduces costs related to uncoordinated care transitions between acute and post-acute care sites
- Enables differentiated programmatic offerings with consistent patient experience and aligned physician incentives across the continuum of care
- Reduces avoidable readmissions and their associated stress to patients and families, and financial penalties to hospitals

DIVISIONAL MEETINGS:

Behavioral Health Divisional Meeting
CONTACT: Bevin Merles, Behavioral Health Division Chair, 410-402-7384, BMerles@Maryland.gov

Facilities & Engineering Divisional Meeting
CONTACT: Mark Mininberg, Facility & Engineering Interim Division Chair, 203-668-3522, mark@hospitalenergy.com

HR Divisional Meeting:
CONTACT: Queenie Plater, HR Division Chair, 202-537-4753, qplater2@jhmi.edu

IT Divisional Meeting:
CONTACT: Open, IT Division Chair, 301-731-4700, cethomas@healthcare-council.org

Patient Experience Divisional Meeting
CONTACT: Takiya Reavis-Benjamin, Patient Experience Chair, 540-741-2705, takiya.reavis-benjamin@mwhc.com

Pharmacy Divisional Meeting
CONTACT: JoAnn Neufer, Pharmacy Division Chair, 202-537-4171, jneufer1@jhmi.edu

Physician Management Divisional Meeting
CONTACT: Darmita Wilson, Physician Management Division Chair, 240-437-8994, dgwilson36@gmail.com

Population Health Divisional Meeting
CONTACT: Marta Pérez, Population Health Division Chair, 301-315-3515, MPerez@adventisthealthcare.com

Rehab Divisional Meeting
CONTACT: Gerilynn Connors, Rehab Division Chair, 703-776-3070, gerilynn.conners@inova.org

Supply Chain Divisional Meeting (MASHMM)
CONTACT: Kenyetta Keys, President, 202-877-2745, kenyetta.c.keys@medstar.net

Volunteer Divisional Meeting
CONTACT: Roxanne Holston, Volunteer Services Division Chair, 202-316-5604, tweetroxie@hotmail.com

Young Health Care Professionals Divisional Meeting
CONTACT: John McNally, Young Healthcare Professionals Division Chair, 610-212-0902, jmcnally9@jhmi.edu

Divisional Meetings are held quarterly. Please contact the chair person for more information about the 2019 schedule. You can also call HCNCA at 301-731-4700 for meeting information.

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Mark Merrill Announces Retirement as CEO of Valley Health System: Mark H. Merrill, president and CEO of Winchester, Va.-based Valley Health System, plans to retire next year. Mr. Merrill has served in the top post at the nonprofit health system since 2009. During his tenure, he led the integration of Valley Health’s six hospitals, expansion of ambulatory care sites and the establishment of an alliance with Falls Church, Va.-based Inova Health System. He also oversaw the successful deployment of the health system’s Epic EHR platform in collaboration with Inova and the development of the Valley Health System Cancer Center. Mr. Merrill has served as a board member and chair of the Virginia Hospital and Healthcare Association. The health system’s board plans to name Mr. Merrill’s successor by summer 2020.

Meritus Medical Center Board of Directors Announces New CEO: Meritus Medical Center Board of Directors Chair, Steven Hull announced in early September the selection of Maulik S. Joshi, Dr., P.H., as president and chief executive officer of Meritus Health. Dr. Joshi, a seasoned health care executive with more than 27 years of experience, will begin his new position in mid-November. Dr. Joshi currently serves as executive vice president of integrated care delivery and chief operating officer at Anne Arundel Health System in Annapolis, Maryland. Prior to joining Anne Arundel, he served for eight years as associate executive vice president of the American Hospital Association and president of AHA’s Health Research & Educational Trust.

Paul Grenaldo Named President of Doctor’s Community Hospital: In July, Mr. Paul Grenaldo was named President of Doctor’s Community Hospital in Lanham, MD. He served as the executive vice president and chief operating officer at Doctors Community Health System (DCHS) since 2010. With more than 35 years of leadership experience in the healthcare industry, his areas of concentration have included system operations, business development, strategic planning, population health, stakeholder relations, talent development and marketing. Prior to joining DCHS, he served at Providence Hospital in various senior roles: director of ambulatory services, assistant vice president of medical affairs, vice president of marketing and business development, and executive vice president and chief operating officer. He earned his bachelor’s degree in business administration from Indiana University of Pennsylvania. At the University of Miami Florida, he earned a master’s degree in business administration and certification in healthcare administration followed with the completion of his administrative residency at Providence Hospital.

Dan Cochran to Serve as New President of Shady Grove Medical Center: Dan Cochran, the hospital’s Chief Operating Officer and Chief Financial Officer, became its president effective Aug. 19. Cochran takes over for John Sackett, who is handing off duties at the hospital to focus on his role as Chief Operating Officer of the Adventist HealthCare system. Cochran has more than 40 years of experience in healthcare. He joined Shady Grove in April 2011 after serving as Vice President of Finance at Reading Hospital and Medical Center in Pennsylvania. There, he helped develop new business lines and improved the hospital’s operational and financial results. At Shady Grove, Cochran has guided the hospital to increase its financial reserves. He also helped manage the integration of Adventist HealthCare’s behavioral health services into Shady Grove’s operations in 2018.

Eunmee Shim Named President Fort Washington Hospital: Prior to being named President of Fort Washington Hospital Eunmee Shim served as SVP, Ambulatory Networks & Chief Strategy Officer for Adventist HealthCare. Eunmee first joined Adventist HealthCare as COO for Adventist HealthCare Shady Grove Medical Center in 2011 until October 2015 when she was named Senior VP for the system. Before relocating to Maryland she served as COO with the Adventist Health System in Palm Coast, FL; CNO at Abrazo Health in Goodyear, AZ; and as Patient Care Director with New York Presbyterian Hospital, in NY, New York.

Steve Narang, MD, Assumes Role of President of Falls Church-Based Inova Fairfax Medical Campus: He assumed the role July 8, prior to which he was CEO of Banner-University Medical Center Phoenix. Dr. Narang previously served as chief medical officer at Banner Children’s at Cardon Children’s Medical Center. Prior to Banner, he held several medical director and teaching positions in Louisiana, including medical director of graduate medical education and medical director of pediatric emergency services at Our Lady of the Lake Regional Medical Center in Baton Rouge. He is founder and medical director of the American Academy of Pediatrics-Value in Pediatrics National Quality Improvement Collaborative Network. He also is a member of the executive board of the quality committee of the Arizona American Academy of Pediatrics Committee. Dr. Narang received a medical degree from Northwestern University Medical School in Chicago and completed his pediatrics residency at Johns Hopkins Hospital in Baltimore. He has a master’s in health care management from Harvard University in Boston.
WASHINGTON ADVENTIST UNIVERSITY SIGNS SALES AGREEMENT TO PURCHASE WASHINGTON ADVENTIST HOSPITAL: In a historic moment, Washington Adventist University has entered into a sales agreement with Adventist HealthCare for the purchase of the Washington Adventist Hospital site in Takoma Park, MD. This milestone allows WAU to move forward in conversations with the community and investors about how the land can be utilized to benefit the future relationships and shared interests. The property, which lies adjacent to the university, will effectively double the size of the WAU campus and support its ongoing development into a rich learning environment that prepares students for success in today’s market and also serves as a resource to the community. Washington Adventist University is Montgomery County’s only four-year private college and has been educating college students since 1904. The university offers nine graduate and 42 undergraduate programs.

LUMINIS HEALTH ANNOUNCED AS NEW HEALTH SYSTEM NAME FOR AAMC AND DOCTOR’S COMMUNITY HOSPITAL: Victoria W. Bayless, president and CEO of Anne Arundel Medical Center, announced in September that Anne Arundel Medical Center (AAMC) and Doctors Community Health System (DCHS) have formed a new health system named Luminis Health. This is the new name for the combined health system. Tori Bayless is the CEO of the new health system. AAMC has extended the chest and lung assessment program to the Lanham-based hospital. The two separate hospitals will still maintain their identities. Luminis Health will be across the system.

MEDSTAR SOUTHERN MARYLAND HOSPITAL CENTER IN CLINTON RECENTLY ANNOUNCED THE DETAILS OF ITS NEWEST PROJECT: During a groundbreaking ceremony in September, hospital, local and state leaders gathered to celebrate the hospital’s newest expansion project, valued at $34 million. The project involves expanding the hospital’s emergency department and front entrance to “meet the needs” of the local community of Prince George’s County and Southern Maryland, said Christine Wray, president of MedStar Southern Maryland Hospital Center. The 18,000-square-foot expansion will include a state-of-the-art emergency department, with 12 additional beds added bringing the total bed count to 40. A new area for patients with mental or behavioral issues will be built as well as a pathogen assessment center to be used “in the event of a biohazard,” according to a hospital press release. Additionally, ambulance and EMS access and the waiting area will be modernized. Patients and visitors will have access to a new pharmacy and a 24-hour café will be added to the hospital’s main lobby. Major construction is set to begin in December, with an estimated completion date of May 2021.

ADVENTIST HEALTHCARE ACQUIRES FORT WASHINGTON MEDICAL CENTER, AN ACUTE-CARE HOSPITAL IN PRINCE GEORGE’S COUNTY: Fort Washington Medical Center is a 37-bed hospital located just south of National Harbor in a growing section of the region. It cares for close to 40,000 patients a year in its emergency department and, like Adventist HealthCare, has a strong commitment to serving the needs of their community. Given the changes in healthcare both nationally and in Maryland, joining Adventist HealthCare allows Fort Washington Medical Center to expand its high-quality healthcare services in Prince George’s County and overcome the challenges of operating as a standalone community hospital. Adventist HealthCare will invest $35 million over five years to help the medical center continue to meet the needs of the community.

KAISER PERMANENTE TO OPEN NEW MEDICAL CENTER IN WOODBRIDGE: Kaiser Permanente will open a new five-story, state-of-the-art multi-specialty medical center in Woodbridge in 2021. Located at 13285 Minnieville Road in Woodbridge, the 241,357-square-foot medical center will be the seventh major Kaiser Permanente “hub” in the region. It will offer an array of primary and specialty medical care services, including pharmacy, lab, women’s health, specialty care and behavioral health services.
Valley Health New Construction Project at Spring Mills: The six-acre site at the intersection of Route 11 and Campus Drive, just off the Spring Mills exit of I-81, offers a visible, convenient location for Valley Health outpatient services to help meet the primary and specialty care needs of this rapidly developing area. The first floor of the Spring Mills building will include urgent care, and occupational health services, medical imaging (including women’s imaging), and family medicine. The second floor will be office space and exam rooms for Winchester-based physician specialists in cardiology, surgical oncology, and more. The Spring Mills building is projected to open in early 2020.

Virginia Hospital Center Plans to Build a New Outpatient Building and Parking Garage: Major changes are coming to Virginia Hospital Center in Arlington, where a three-year, $250-million-dollar expansion project has begun, according to a report. Digging and some demolition has begun in earnest at the hospital, which will remain open as facilities are expanded. The hospital worked out a land swap with Arlington County to get county owned land north of the hospital campus known as the Edison Street site. Buildings there will be demolished to make way for the expansion. The formal groundbreaking ceremony is scheduled for Oct. 22, but demolition is already underway. The hospital has been around since the 1940s and the last major expansion was about 20 years ago. The first phase will involve completing the parking garage by 2021, then an outpatient center, the next year.

GBMC in Towson Seeks Approval for Expansion: Greater Baltimore Medical Center in Towson is seeking approval from the Maryland Health Care Commission to begin work on a $108.2 million expansion project that would put a new three-story building in front of the hospital’s existing main lobby. The expansion and later renovation work will not increase the bed count at the hospital. GBMC plans to construct two, 30-bed medical units in the new building; rooms in the existing hospital will be renovated so they are larger and up to modern standards, according to the hospital’s application to the state.

Howard County Hospital Expansion – Nearing Completion: Progress continues in the new building construction. The exterior facade and windows have been installed. Teams are preparing the first and second floors for finishes, which include paint, flooring, cabinetry and ceilings. Work has begun on the new parking lot and landscaping will begin in October. The transition to the new building is expected to take place the first week in January.

Washington Capitals’ Alex Ovechkin Serves Up Surprise Breakfast Treat for Young Patients: For kids who spend time in the pediatric hematology clinic at MedStar Georgetown University Hospital, it’s not uncommon to see Washington Capitals decorations, art projects, giveaways or even players hoping to help in their recoveries. But a Caps-themed breakfast treat? This was something new. The excited group of clinic patients burst into smiles and rushed to the door as their mystery delivery person, all-star center Alex Ovechkin, walked in to share his new honey-nut cereal ‘Ovi O’s.’ The clinic’s art table soon became the breakfast table as Ovechkin sat down to hang out with the kids, serve bowls of cereal and pour milk. Each child received their own box of Ovi’s O’s to take home, and Ovechkin ended up autographing each one. A portion of the proceeds from the cereal, available at local Giant Food stores started Sept. 17, will benefit the Children’s Cancer Foundation, Inc. a Maryland-based non-profit committed to funding pediatric cancer research. As the official medical team of the Washington Capitals, MedStar Health routinely teams with Ovi, the Capitals and Monumental Sports to create special experiences for these youngsters, many of whom have been treated for cancer, organ failure and other illnesses. “They enjoy it, we enjoy it and we all have a great time,” said Ovechkin. “We give kids happiness, a smile on their face and hope it helps them do well and get better,” Ovechkin said.

University of Maryland, Capital Region Medical Center: Clark is constructing the new 620,000-square-foot Capital Region Medical Center in Largo, MD. Once complete, the hospital will provide Prince George’s County residents with state-of-the-art trauma, critical, and surgical care, as well as emergency medical services. Capital Region Medical Center will include imaging services, lab space, diagnostic and treatment services, medical oncology, and pharmacy spaces. Construction includes a patient care tower with 205 beds and a mix of medical spaces including ICU, NICU, and Behavioral Health spaces. The project cost is $543,000,000 with plans for construction to be completed by December 2020 and a grand opening planned for March 2021.
Dear Executive:

Please join other health care leaders at the 2019 Premier/Healthcare Council Conference. We look forward to seeing you at the Congressional Country Club on October 24, 2019. There is no charge to attend.

Les Pitton  
President & CEO  
Healthcare Council, NCA  
301-731-4700

Kevin DeBruyne  
Region Vice President  
Premier Inc.  
206-484-6292

Sessions to Include:

“Evolution of Alternative Payment Models”

Disruptive Innovation and Unlikely Partnerships: The Future of U.S. Healthcare

“Congress & the Administration – Approaches for Driving Value”

“Burnout in Healthcare: Building Resiliency and Addressing Provider Shortages”

Healthcare Council of the National Capital Area is authorized to award (3) hours of pre-approved ACHE Qualified Education credit for this program toward advancement, or recertification, in the American College of Healthcare Executives. Participants in this program who wish to have the continuing education hours applied toward ACHE Qualified Education credit must self-report their participation. To self-report, participants must log into their MyACHE account and select ACHE Qualified Education Credit.

A certificate listing the hours credited will be provided by email.
THE BOARD CORNER:

Trustee Pledge for Meeting Code of Conduct
Offered by Linden Consulting

Governance excellence is the lifeblood of a high-quality hospital board of directors. It is vital that each and every board member take their responsibilities seriously and pledge their best efforts to follow this code of conduct.

In pursuit of governance excellence, I pledge to:

- Refrain from micromanagement and focus on strategic leadership and policy, not on administrative and operational detail. I will respect distinctions between board and staff roles and will manage any overlap between the respective roles in a spirit of collegiality and partnership that supports the authority of staff and maintains the proper lines of accountability.
- Attend board and committee meetings regularly and come prepared to fully discuss and deliberate all matters important to the business of the board.
- Listen carefully to my fellow board members and be willing to consider all points of view during board discussions.
- Share my point of view, do not dominate discussions, be respectful and courteous in debate, but do not shy away from difficult or contentious issues.
- Fully support the decisions of the majority once a decision has been reached, even if I am in the minority.
- Be inquisitive and ask any questions important to the discussions at hand. Strive to push the organization to continuous growth and excellence. Challenge the status quo.
- Keep board discussion and decisions confidential, unless directed to solicit community feedback on specific topics of interest to the board.
- Take all opportunities to be a good ambassador for the hospital and advocate on behalf of the hospital in matters of important public policy issues that would advance the mission of the hospital.
- Be a continuous learner and look for opportunities to stay abreast of current topics and trends in healthcare delivery and policy.
- Follow the conflict of interest policies and practices of the hospital.
- Conduct myself in an ethical, moral and legal manner at all times.
- Celebrate the joy of caring and the role I play in the mission of the hospital.

Did You Know?

U.S. prosecutors have charged 58 people, including 16 medical professionals, with participating in schemes to illegally distribute more than 6 million opioid pills in the state of Texas. Assistant Attorney General Brian Benczkowski said that one pharmacy dispensed more than 760,000 opioid pills over the course of a year and a half. (Reuters)

The Healthcare Council Announces New Board Members
James Lee & Doug Leidig

We welcome James Lee, Chief Financial Officer and Senior Vice President of Adventist HealthCare as a board member for the Healthcare Council and National Capital Area Shared Services. Mr. Lee joined the board in September and replaces Erik Wangsness, President of Washington Adventist Hospital who recently accepted a position to lead AdventHealth Wesley Chapel Hospital near Tampa, FL. Erik served the board for three years and was responsible for ensuring a smooth transition of Washington Adventist Hospital to the new White Oak Medical Center.

James Lee, served as chief financial officer of Washington Adventist Hospital from 2001 to 2005, and was appointed CFO of Adventist HealthCare in March 2005. Adventist HealthCare is an integrated healthcare delivery system based in Rockville, Maryland, and one of the largest employers in the state. Prior to joining Adventist, James held management positions with several healthcare consulting organizations, including Arthur Andersen, Queen Health Management and Castle Medical Center. Supporting his 15 years of experience in healthcare are a Master’s Degree in Public Health and a Master’s Degree in Health Administration, both earned at Loma Linda University. Mike Barch, Board Chair Emeritus, says, “We are pleased to have for the first time a system CFO serving on the board.”

Doug Leidig will join the Healthcare Council National Capital Area and National Capital Area Shared Services Board in December. Doug will be the second CEO of a Continuing Care Retirement Community System after Gary Hibbs of Riderwood to serve on the board. Doug Leidig, was named President and CEO of Asbury Communities, Inc., June 1, 2015. Prior to that he served as the Chief Operating Officer of Asbury Communities, and has more than 25 years of experience providing services to help older adults lead fulfilling lives. He also served as President of The Asbury Group (TAG), leading the for-profit division of Asbury Communities, Inc. that provides management, marketing and integrated technology consulting services on a contract basis to for-profit and not-for-profit senior living entities. Leidig began his career with Asbury in 1994, when he was hired as an Administrator at Asbury Methodist Village in Gaithersburg, Md. In January 2015, Leidig was elected Board Chair of LeadingAge Maryland, a community of not-for-profit aging services organizations working together to shape the future of aging in the state of Maryland. Most recently, he was selected to join the advisory board for Senior Living 100, the premier leadership event for C-level executives from the nation’s largest, most progressive assisted living, independent living and continuing care providers dedicated to advancing the role of senior living in the continuum of care. Leidig also serves on the Karios Health Systems Board of Directors. Leidig holds a bachelor’s degree in long-term care administration from York College in Pennsylvania and a master’s degree in business administration from Mount St. Mary’s University in Maryland. Dean Teague, Board Chair, says, “It is a privilege to welcome someone with Doug’s background and experience to our board.”
National Capital Area Shared Services, Inc. (NCASS), a subsidiary of The Healthcare Council, has been serving the region’s healthcare providers since 1972. As a regional GPO, NCASS has documented hundreds of millions in savings and cost containment since it started serving the region in the early 70’s. NCASS joined the Premier healthcare alliance in 2008 and is currently one of only 28 certified affiliates of Premier. In 2013 NCASS signed with Yankee Alliance as a collaborative member. In addition, the GPO continues to offer regional contracts for healthcare providers independent of Premier and Yankee Alliance. A supply chain advisory council is being formed to get better feedback from healthcare supply chain leaders and create new contracts that are deemed important for the region’s healthcare providers. The group will be consulted in negotiating better pricing through aggregation in the region.

Steve Hayward, VP, Strategic Accounts for HCNCA/NCASS, will be coordinating the supply chain advisory council with Debbie Johnson, Director Partner Development; Jami Shaffer, Member Services Manager; and Crystal Raiford, Department Assistant. The group will meet quarterly to review existing supplier contracts, update agreements, assist in price negotiations, review potential vendors and existing vendors, and help overall in enhancing providers in the region to operate their organizations successfully and cost effectively with integrity and competency. Regional supply chain executives are encouraged to join the group, so all healthcare systems are represented. Call 301-731-4700 to be added to the list or email Crystal Raiford at craiford@healthcare-council.org.

Did You Know?

Because of the 24/7 nature of hospital operations, the U.S. health care sector spends $9.6 billion annually on energy, creating 8 percent of the entire U.S. commercial building sector’s greenhouse gas emissions.
FEATURED NCASS SUPPLIERS

Settling and administering multi-billion-dollar class action litigation including record-setting complex federal securities settlements. Alleus Health performs a highly sophisticated recovery analysis across the complex U.S. litigation landscape to identify high-dollar, high-probability recoveries among the dozens of Mass Tort dockets around the country; mention contract # 19-100.

Alleus Health Analytics

eReceivables offers a Suite of Solutions to complement your strategy: day one billing, claims follow up, appeals, receivables financing. They customize their Solutions to meet your needs; mention contract # 18-100.

eReceivables Inc.

Healthcare Workforce Logistics (HWL), the nation’s innovator and leader in vendor neutral workforce solutions, has been engaged to manage a Locums Managed Services Program, or MSP, for Healthcare Council of the National Capital Area (HCNCA) and National Capital Area Shared Services (NCASS); mention contract #19-103.

Healthcare Workforce Logistics

Interstate Moving | Relocation | Logistics is offering domestic and global storage, logistics, and relocation services to public and private sector customers. With a long history in assisting healthcare-related organizations - including hospitals, laboratories, medical practices, and universities - Interstate has offered formidable expertise to logistical and relocation projects for more than 75 years. Interstate’s workplace logistics capabilities include lab, office and clinic relocation, supply chain management, and warehousing. The company’s global employee relocation services focus on the workforce by specializing in domestic and international move management, policy consultation and development, and expense management. The Interstate Family of Companies encompasses a worldwide consortium of transportation, warehousing, relocation management, logistics, and real estate solutions serving government, corporate, and individual clients. For more information, please contact 800-745-6683, ext. 3220, or visit MoveInterstate.com; mention contract # 19-102.

Interstate Moving

Founded in 1991, Mindray is one of the leading global providers of medical devices and solutions. Firmly committed to our mission of “advance medical technologies to make healthcare more accessible”, we are dedicated to innovation in the fields of Patient Monitoring & Life Support, In-Vitro Diagnostics, and Medical Imaging System. Today, Mindray’s products and services can be found in healthcare facilities in over 190 countries and regions. In China, Mindray’s products and solutions can be found in nearly 110,000 medical institutions and 99% of Class A tertiary hospitals; mention contract # 19 - 101.

Mindray

Optimizing cost and quality in laboratory management. Constantly changing reimbursement levels, rapidly evolving technology and chronic shortages of skilled professionals can be daunting. We tailor options to your operational needs. Full lab management overseeing all aspects of laboratory operations, inclusive of lab staff and equipment or limited lab management allowing a hospital to maintain urgent testing while sending Quest the more routine and complex testing; mention contract # 19-104.

Quest Diagnostics
Council Vision: “To meet the healthcare challenges of tomorrow by working together today.”

Mission Statement - "The Council (HCNCA) is a membership organization dedicated to helping members reduce costs, encouraging co-operative working relationships, and promoting quality healthcare in our region.”

“The Council”: The Healthcare Council of the National Capital Area, Inc. (HCNCA) is an organization of Providers of Care consisting of hospitals and allied health care facilities located in Maryland, Virginia and Washington, DC. The purpose of the Council is to provide for members "strategic and business advantages" that no single institution or system can efficiently or economically develop alone. Divisions of specific activity have been formed to carry on the ever changing tasks at hand. These divisions develop information and improve performance using cooperative networking meetings, surveys, group discussion and analysis and continuing education programs. The aim of the Council’s wholly-owned subsidiary, National Capital Area Shared Services, Inc., (NCASS) is to serve its membership in the promotion of programs and services that will enhance the members' ability to operate their organizations successfully and cost effectively with integrity and competency.

Healthcare Council is a not-for-profit 501(c)(3) corporation
The Council has opportunities for Associates: For membership information, call 301-731-4700

Interested in Joining the Healthcare Council? Healthcare Council continues to develop its All-Inclusive, Broad-Based Association of Members to accurately reflect the providers of care doing business in its service area encompassing Maryland, the District of Columbia and Virginia. It is committed to creating and providing opportunities for new members and associates while keeping member dues low. It serves its members with detailed communications and professional contacts, partnerships, timely educational programs, surveys, collaborative efforts, and strategic alliances.

To learn more about joining the Healthcare Council and/or participating in our Shared Services, please contact Cheryl Thomas at 301-731-8286 or visit us at: www.healthcare-council.org.