RON PETERSON TO RECEIVE MATTHEW F. MCNULTY AWARD AT MARCH 7, 2018 AWARDS LUNCHEON

The Healthcare Council Board voted to bestow the 2017 Matthew F. McNulty Award on Ron Peterson. The board unanimously approved the nomination at their December 6, 2017 board meeting. The award will be presented March 7, 2018 at Congressional Country Club in Bethesda, MD. After more than 44 years of unparalleled service to Johns Hopkins, Ron Peterson has announced plans to retire as president of Johns Hopkins Health System and executive vice president of Johns Hopkins Medicine at the end of 2017. “Ron Peterson's leadership resonates across Johns Hopkins and across this city,” said JHU President Ronald J. Daniels. “From my earliest days at the university, he has been a true partner in our work to build a stronger Baltimore and bold, visionary programs that advance our cutting-edge research, exceptional patient care, and meaningful support for our neighbors. His leadership is driven by exceptional humanity, and inspires both respect and affection wherever he goes. And, of course, as he is a Johns Hopkins alumnus, we are proud that he is—and will remain—a member of the Johns Hopkins family.” He has received many honors, including induction in the Maryland Chamber of Commerce’s Business Hall of Fame, distinguished alumnus awards from Johns Hopkins University and the George Washington University School of Public Health, the community service award from Chabad, the Freeman Hrabowski Visionary Leadership Award, the Governor’s International Leadership Award and the Greater Baltimore Committee’s Walter Sondheim Public Service Award. In 2016, Loyola University named him Business Leader of the Year and the Daily Record honored him as one of its Influential Marylanders. As president emeritus of the Johns Hopkins Health System, Peterson will serve for at least one year as special advisor to the dean of the medical faculty and CEO of Johns Hopkins Medicine.

EMPLOYEE OF THE YEAR AWARDS LUNCHEON, MARCH 7, 2018

The Healthcare Council of the National Capital Area is sponsoring the annual employee of the year awards luncheon for the region. This event is a highlight for the recipients and those who attend. We invite each healthcare provider in our geographical area to participate and select one individual for this 2017 Award. These awards will be presented in conjunction with the March 7, 2018 Matthew McNulty Award Luncheon. This annual event provides the opportunity to recognize outstanding employees, that made a significant difference in 2017. The Employee of the Year & McNulty Awards Luncheon is scheduled March 7, 2018 from 11:30 AM to 2 PM at Congressional Country Club. Executives and Trustees from area Hospitals, Healthcare Systems and Allied Health Care providers are invited to attend. Please join us at Congressional for this special occasion, 8500 River Road, Bethesda, MD 20817. This is the sixth employee of the Year Awards Luncheon and the 20th McNulty Award event.

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@HCNCA
Meet Our Newest Divisional Chairs

**NEW CHAIR OF SUPPLY CHAIN DIVISIONAL GROUP**

The Mid-Atlantic Society of Healthcare Materials Management (MASHMM) is the official divisional supply chain group for the Healthcare Council. As of January 1, 2018, Kenyetta Keys was appointed to the volunteer position as President of MASHMM. MASHMM is the first DIAMOND Affiliated Chapter of the Association of Healthcare Resource and Materials Management of the American Hospital Association (AHRMM of AHA). MASHMM strives to:
- Bring about close cooperation among Healthcare Logistics personnel to promote efficiency and productivity.
- Encourage and assist members to increase their logistical effectiveness by developing their knowledge base.
- Provide a medium for the interchange of ideas and dissemination of relative materials.
- Conduct regular meetings, conferences and educational programs related to Healthcare Logistics.

MASHMM sponsors at least four events per year which provide both networking and educational opportunities. Kenyetta is Director of Materials Management at Doctors Community Hospital in Lanham, Maryland. We congratulate Kenyetta in her role as President of MASHMM.

**NEW CHAIR OF PHARMACY DIVISIONAL GROUP**

Melanie Massiah-White, has been Chief Pharmacy Officer - Executive Director, at Inova Health System in Falls Church, Virginia since August of 2012. She has served as Interim Director of Pharmacy at Inova Fairfax Medical Campus. Previously, Melanie served as Director of Pharmacy at Inova Fair Oaks Hospital and Holy Cross Hospital. Melanie’s education includes a Bachelor of Science in Pharmacy from the Philadelphia College of Pharmacy & Science, a Masters of Health Administration from Marymount University and a Hospital Pharmacy Practice Residency at Inova Fairfax Hospital. Melanie enjoys the variety and challenges of planning and executing future pharmacy services in a five hospital health system from automation/robot installations, retail and now specialty pharmacy services, the complexities of a 340B drug program, transitions of care with a greater focus on ambulatory care and the buildout of the new Inova Center for Personalized Health with the Inova Schar Cancer Institute, Rehabilitation Unit, Shenandoah University School of Pharmacy, Translational Medicine Institute (Pharmacogenomics), and specialty physicians and alternative medicine clinics. Outside of work, Melanie and her husband Eric are kept busy by their 3 kids and their dog Dexter. She’ll be pulling for Canada (her country of birth) and the US in the upcoming Winter Olympic Games. Melanie can be contacted at melanie.massiah-white@inova.org or 703-205-2140.

**DIVISIONAL MEETINGS:**

**CFO Executive Forum Meetings/Round Table**  
CONTACT: Camille Bash, CFO Ex. Forum Chair, 301-552-8028, cbash@dchweb.org

**IT Divisional Meeting:**  
CONTACT: Nathan Read, IT Division Chair, 202-715-4299, Nathan.Read@gwu-hospital.com

**Volunteer Divisional Meeting**  
CONTACT: Roxanne Holston, Volunteer Services Division Chair, 202-854-7759, Roxanne.Holston@provhosp.org

**HR Divisional Meeting:**  
CONTACT: Paul A. Hagens, Jr., HR Division Chair, 202-877-3066, paul.hagens@medstar.net

**Quality Divisional Meeting (DCAHQ)**  
CONTACT: Derdire Coleman, DCAHQ (DC Association of Healthcare Quality), President, 240-375-9940, nakuone@aol.com

**Supply Chain Divisional Meeting (MASHMM)**  
CONTACT: Kenyetta Keys, President, 301-552-8179, kkeys@dchweb.org

**Rehab Divisional Meeting**  
CONTACT: Gerilynn Connors, Rehab Division Chair, 703-776-3070, gerilynn.connors@inova.org

**Pharmacy Divisional Meeting**  
CONTACT: Melanie Massiah-White, Pharmacy Division Chair, 703-205-2140, Melanie.massiah-white@inova.org

**Facilities & Engineering Divisional Meeting**  
CONTACT: Mark Mininberg, Facility & Engineering Interim Division Chair, 203-668-3522, mark@hospitalenergy.com

**Physician Management Divisional Meeting**  
CONTACT: Darmita Wilson, Physician Management Division Chair, 202-854-4095, darmita.wilson@provhosp.org

**Young Health Care Professionals Divisional Meeting**  
CONTACT: John McNally, Young Healthcare Professionals Division Chair, (610) 212-0902, jmcnall9@jhmi.edu

Divisional Meetings are held quarterly. Please contact the chair person for more information about the 2018 schedule. You can also call HCNCA at 301-731-4700 for meeting information.
Kevin Sowers Named President of the Johns Hopkins Health System and Executive Vice President of Johns Hopkins Medicine: On Friday, Dec. 8, the trustees of the Johns Hopkins Health System, Johns Hopkins University and Johns Hopkins Medicine approved the appointment of Kevin W. Sowers, M.S.N., R.N., F.A.A.N., as the next president of the Johns Hopkins Health System and executive vice president of Johns Hopkins Medicine. Kevin will assume these positions on Feb. 1, 2018. Kevin joins Johns Hopkins Medicine from Duke University Hospital—the flagship academic hospital for Duke University Health System—where he has served as president and CEO for eight years.

Inova Names Tom McDuffie President of Inova Realty: Tom McDuffie has joined Inova as President of Inova Realty. In this role, Tom will lead the development of the Inova Center for Personalized Health (ICPH) to include infrastructure development, individual parcel development, land use and zoning activities, and marketing and leasing. Inova’s team for Real Estate Services and Facilities Design and Construction will report to Tom. Prior to joining Inova, Tom served as Senior Vice President of Jacobs Global Buildings with responsibility for delivering consulting, programming and planning, design, and construction management for clients in a wide range of industries, including health and research, science and technology, education, and mixed-use facilities.

UM Capital Region Health President and CEO Neil J. Moore to Step Down June 30, 2018: Neil J. Moore, president and chief executive officer of University of Maryland Capital Region Health, will depart the organization at the end of June 2018, marking the end of nearly 13 years with the regional health system (formerly known as Dimensions Healthcare System) serving Prince George’s County. Moore has been president and CEO since 2012.

Doug Wenners Joins Privia Health at the Helm as Acting CEO: January 4, 2018, Privia Health, LLC announced that Doug Wenners, Executive Vice President of Brighton Health Group and former Senior Executive for Anthem, Inc., has assumed the role of acting Chief Executive Officer for Privia Health. Wenners will lead the company in its next phase of growth partnership with the doctors and patients that they serve, with a focus on optimizing patient outcomes.

Health and Human Services Secretary Alex Azar Sworn in as Second Health Secretary: Health and Human Services Secretary Alex Azar, left, accompanied by his family, is sworn in during a ceremony in the Roosevelt Room at the White House, Monday, Jan. 29, 2018, in Washington. Alex Azar (AY’-zahr) has been sworn in as President Donald Trump’s second health secretary. The former drug company executive and official in George W. Bush’s administration succeeds former Republican Georgia congressman Tom Price, who resigned last fall. Azar has said his priorities include curbing the cost of prescription drugs, making health insurance more affordable and available, and confronting the opioid addiction epidemic. Azar spent a decade at Indianapolis-based drugmaker, Eli Lilly and Co.

Capitol Seniors Housing, Fulton, Maryland: Capitol Seniors Housing has started construction of Arbor Terrace Maple Lawn, an assisted living and memory care community in Fulton, approximately midway between Baltimore and Washington, D.C. The $27.5 million, 73,000-square-foot community will feature 86 apartments. The community is scheduled to open in the fourth quarter of 2018. Baltimore-based BCT Architects designed the structure, while Dallas-based Faulkner Design Group designed the interiors. The Arbor Company will operate the community once it is completed. Capitol Seniors Housing is a D.C.-based, private equity-backed acquisition, development and investment management firm. The company has acquired or developed more than 90 seniors housing communities.

Calvert Memorial Hospital Begins Expansion on Multimillion-Dollar Plan for an 88,000-Square-Foot, Three-Story Extension: CalvertHealth expansion begins. During the week of January 22, a crane and equipment started boring the concrete pilings that will support the new structure. The machinery measures more than 140 feet tall. On January 24, the crew placed five test pilings. After sitting for one week, the pilings will be tested by engineers to ensure that they will support the new structure. Once they have the go-ahead the remaining pilings will be placed. According to Dean Teague, CEO, the standard of care in hospitals is now to have private rooms. Currently, Calvert Memorial has 43 semi-private rooms. The expansion involves the building of a “New Patient Tower,” near the existing hospital’s main entrance, that will house the private rooms and an 18-bed observation unit. The private rooms will come from the creation of 40 new private rooms and the rehabbing and conversion of existing semi-private rooms into private rooms.

**Did You Know?**

According to Modern Healthcare (December 18, 2017) US family practitioners (GPs) earn an average of $237,369 a year.
Adventist HealthCare White Oak Medical Center - Washington Adventist to Feature New Name When It Moves to White Oak:  Adventist HealthCare Washington Adventist Hospital announced a new name for its White Oak, Md. hospital last fall. The current Washington Adventist Hospital will be renamed Adventist HealthCare White Oak Medical Center when it opens in eastern Montgomery County, Maryland in the summer of 2019. Construction is making steady progress, including the completion of the outside of the seven-story main hospital. Work on the inside of the hospital, as well as on a medical office building and a parking garage, will continue over the next 18 months as part of the preparation for the full range of healthcare services that will be offered.

Proposed Pediatric Outpatient and Specialty Care Center in PG County:  Children’s National Health System plans a 60,000-square-foot pediatric outpatient and specialty care center at Woodmore Towne Centre at Glenarden in Prince George’s County. It is expected to open in 2020. Children’s National served 24,000 patients in Prince George’s County at existing facilities in 2016. The new facility allows Children’s National to expand its health care services in Prince George’s County. It will provide a broad range of specialty medical services, including cardiology, neurology, genetics, allergy, sports medicine and orthopedics. It also will have outpatient surgery, MRI and rehabilitation services.

Two Regional Health Systems Test the iPhone’s Health App:  Johns Hopkins Medicine and MedStar are two of 12 medical institutions across the country collaborating with Apple Inc. on a feature, which allows users to view parts of their medical records in their Health app on their iPhone. The California-based tech giant just released the update to a dozen health providers that are customers of three major electronic health records vendors, including Epic Corp., athenahealth, Inc. and Cerner Corp. Cerner Corp is MedStar’s vendor and Epic Corp. is Johns Hopkins Medicine vendor. The Health app update will be available for consumers – including patients of the two regional health systems to sign up for a public beta and connect to their electronic records from their iPhones.

D.C.’s Public Hospital Gets a New Operator:  The board of the District’s troubled public hospital voted January 19, 2018 to hire a national business consulting firm to help rescue the facility from organizational and financial turmoil, setting the stage for new leadership at a hospital plagued by allegations of mismanagement and questions about patient safety. Mazars USA, an accounting and financial consulting firm that is headquartered in New York and has offices in nine states, is the board’s unanimous choice to run United Medical Center in Southeast Washington. If approved by the D.C. Council, Mazars would take the reins from Veritas of Washington, whose contract the council terminated in November. D.C. Chief Financial Officer Jeffrey S. DeWitt said the hospital, in light of its grim financial state, could require further subsidies before finalizing a deal with Mazars.

The HSC Health Care System Opens the Third HSC Outpatient Center:  The third HSC Outpatient Center was recently opened, located in Montgomery County at 14995 Shady Grove Road, Suite 200, Rockville, MD 20850. The HSC Pediatric Center offers easy access to family-centered therapy, assessments, and equipment for children from infancy to 21 years of age with complex health care needs. Whatever the challenges – developmental delay, injury, illness or other disability – their teams will use age-appropriate strategies to meet your child’s current needs – and lay the foundation for future progress and success. Whether a child needs a single therapy session or a range of services, their specialists develop a customized care plan.

Did You Know?

FDA Approves Continuous Glucose Monitor That Doesn’t Require Finger Sticks

People with diabetes who live in the United States can finally monitor blood glucose levels without routine finger sticks. The FDA approved Abbott’s Freestyle Libre Flash Glucose Monitoring System on September 27, 2017 – a decision considered a breakthrough by diabetes advocates long awaiting the approval.
THE BOARD CORNER:

National Council of Nonprofits on Board Orientation

Identifying a new board member is only the first step in what you hope will be a mutually rewarding relationship. Whether orientation of your new board member is approached informally, or formally, be sure to include the basics needed for new board members to become engaged in the work of the board right away, and to serve as a committed ambassador and advocate for your nonprofit’s mission for a long time to come.

Onboard with vigor

Start the relationship off right by introducing new board members to the basic roles and responsibilities of service as a nonprofit board member, and also provide specific information about your nonprofit’s mission and activities.

Here is a sample roster of what might be covered in the orientation:

- Your nonprofit’s mission and history, and its statement of values
- Bios of current board members and key staff
- Board member job description and expectations
- Board member agreement
- Conflict of interest policy and questionnaire
- Recent financial reports and audited financials
- Bylaws and certificate of incorporation
- Determination letter from the IRS and certificate of tax exemption from the state
- Summary of Directors’ and Officers’ insurance coverage
- Policies (or board resolutions) relating to the board’s role to review the CEO/executive director’s compensation
- Board travel reimbursement policy and form to use to request reimbursement
- Whistleblower policy
- Annual report or other document that lists the donors/grantmakers that support the nonprofit
- Board roster and list of committees, their charters, and who serves on them
- Calendar of meetings for the year ahead

Did You Know?

Alcohol alone is linked to 88,000 deaths each year which includes all potential alcohol deaths: liver cirrhosis, poisonings, crimes related to alcohol, and driving while intoxicated.
PwC Health Research Institute identifies three strategies traditional health organizations and new entrants should note in 2018. The biggest challenges in healthcare cannot be solved by working in silos. In order to tackle complex challenges, industry stakeholders must break down barriers and work together and should consider in these uncertain times:

1. Cross-sector collaboration with an eye on what’s best for the ultimate end user: patients. Key challenges in 2018 include stemming the tide of opioid abuse and overdoses, the need for greater attention to the social determinants of health, state efforts to address rising healthcare costs through pricing and transparency initiatives and natural disasters that can wreak havoc on entire healthcare systems.

2. Strategic investments: Stakeholders must be proactive and think strategically about how the market is changing and where to invest now ahead of potential disruptions. Key areas of investment in 2018 include increasing uptake of Medicare Advantage, continued scenario planning in preparation for healthcare reform, bolstering protection against cybersecurity attacks and improving patient experience in order to change behavior and improve health outcomes.

3. Creating efficiency: In 2018, the healthcare industry will step up its pursuit of efficiency to improve performance and offset risks. Efficiency can be achieved through several key areas: harnessing artificial intelligence to streamline decision making and administrative tasks, pressing middlemen such as pharmacy benefit managers (PBMs) and wholesalers to prove their value, expanding use of real-world evidence to cut clinical development costs while bringing new drugs to market faster and rethinking business models and supply chains in light of new tax reform efforts.

**Did You Know?**

Last November the FDA approved Abilify MyCite, a pill with a sensor that digitally tracks if patients have ingested their medication.

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**BBFNCA CONTINUES “CONNECTING PEOPLE’S RESOURCES WITH PEOPLE’S NEEDS”**

By David Holdsworth, Executive Director, BBFNCA

Brother’s Brother Foundation/National Capital Area (BBFNCA) had a very busy January. Our partners continue to be very generous with BBF in the mid-Atlantic region. Our small but mighty team, made 33 pickups in the month of January from hospitals, doctor’s offices and medical suppliers. Our growing army of volunteers, completed 42 pallets of sorted medical supplies. This compares with 51 pallets of mixed medical supplies sorted in the first quarter of 2017.

The Compass Group a $32.31 billion company that provides services to 2,000 hospitals in 48 states, gave BBF a donation of linens in late 2017 and a $1,000.00 donation from Crothall, a division of Compass. The last weekend of January George Madison University (GMU) sororities and Mt. Vernon Baptist Church brought volunteers to assist in completing 10 pallets of supplies.

BBFNCA also had three shipments in January, one of just a few pallets of medical supplies to Puerto Rico through Unidos por Puerto Rico, another container of water to the Northern Caribbean Conference of Seventh-day Adventists and a container of medical supplies and equipment to Food for the Poor Jamaica. Two additional shipments were sent in early February through Food for the Poor to Guyana and Nicaragua.

February looks to be a busy month as well. Union Memorial MedStar donated 25 intensive care beds to BBFNCA in January. They have already scheduled another pickup of 70 additional hospital beds in February.

We are working with Food for the Poor for two additional shipments, a shipment to Haiti and one to Zimbabwe.

We are off to a good 2018 thanks to the hard work of the BBFNCA team and our many generous donors and volunteers in the region.

**BROTHER’S BROTHER FOUNDATION 60TH ANNIVERSARY**

May 19, 2018, Inova Conference Center

3225 Gallows Road, Fairfax, VA
The Healthcare Council has recently partnered with Nektar Analytics which offers a platform to benchmark your provider's billing data against known audit triggers from both government (CMS) and commercial payers. By mimicking common payer data mining techniques, Nektar Analytics allows the compliance department to specially target who, what and where they have the greatest audit risk exposure.

Features include:

1. Completely benchmark all aspects of billing (E/M, Modifiers, Surgical, Imaging)
2. Compare against CMS national and state norms
3. Outlier logic specially identifies the CPT that is at risk
4. Almost no IT support needed - no PHI or integration into your billing systems.

Some of the health systems that currently utilize Nektar are: Aurora Healthcare, Dignity Health, Trinity Health, UW Health, Houston Methodist and others. For more information, contact: Jared Krawczyk at jkrawczyk@nektaranalytics.com or 815-990-9252.

Medtel is a software platform that sits above, and is agnostic to, a hospital's EMR. It can also be integrated into it. Their system charts the episode of care in the Operating Room from the time a surgeon meets with his patient and they decide on surgery, through discharge disposition. It begins at the time the surgeon hands their surgery scheduler a post-it-note asking to schedule the procedure. Rather than then faxing and phone calling all the care givers involved, their system begins to put everyone on the same page at the same time via cell phone, tablet, or desktop, from that moment and through discharge disposition. With everyone in the loop there is no mistaking proper implants and equipment being available or that the procedure gets scheduled in the proper setting an ambulatory vs. hospital setting for instance. (Hospitals do not get reimbursed for Medicare procedures scheduled in the wrong venue). By collecting data in a structured fashion, they have been able to enhance patient care while creating great economic benefit for the hospitals. This is an extremely positive result in the Value Based Care and Bundled Payment landscapes that we live in currently. One of their facilities has improved their margins on the episode of care for total joints by $10,000 per procedure. All of this occurred while at the same time length of stay improved and readmissions decreased. They don’t take a 100% credit for all of that cost savings, but they say that administrators, physicians and care givers in that institution suggest they were the primary reason. For more information, contact: Harold Mondschein, CEO at harold@medtel.com or Kevin Scanlon, Vice President, Strategic Accounts at ekscanlon@medtel.com.

PCIHIPAA offer a Compliance - as - a - Service (CaaS) program, that will help save time and money navigating HIPAA. Their OfficeSafe solution protects practices from penalties, data breaches, and the ransomware attacks that happen every day. They have arranged (it's free) to help with 2018 HIPAA Risk Assessment (now mandatory). It's a 42-question assessment that usually takes less than 10 minutes. Providers will immediately receive a HIPAA Risk Score and they will send a customized risk report as required by HIPAA. For further information, contact: Danielle Mckinley, Director of Affiliate Relations at 424-781-4665 or visit www.pchipaa.com.
NATIONAL CAPITAL AREA SHARED SERVICES (NCASS) PARTNERSHIPS, Continued

MedX helps hospital RCM staff get a 30-day head start on working claims. Their solution can help reduce A/R days, increase cash flow and eliminate over 80% of manual touches by delivering the data needed to get claims paid. Their customers never have to touch a payer website or spend the majority of the day on the phone with payers.

Their efficiency model is:
- Getting staff off the phones with payers
- Improving cash flow
- Reducing days in A/R

Contact Rick Greenberg at 703-232-8175 or email him at rgreenberg@medicalpyamentexchange.com.

A company at the forefront of healthcare technology. They deliver a secure software solution that provides a compliant 340B eligibility and virtual inventory management system to eligible healthcare providers, pharmacies, and managed care plans. In addition to their 340B software solution, 340Basics has a consulting division called Assent. This division of 340Basics specializes in audits, training and consulting services, allowing their clients to navigate the complex, 340B landscape with confidence and peace of mind.

To learn more about 340Basics, contact: Deanna Engstrom, VP, Strategic Partnerships at dengstrom@340basics.com or 858-232-4857.

Checkbook’s Digital Checks technology offers a seamless interface, requiring minimal input for effortless consumer onboarding: payments are initiated in a matter of seconds with instant account verification for major banks, and offer either next-day settlement or fourth business day, depending on the level processing chosen by the merchant. The overall positive end-user experience has led to higher levels of customer adoption and, in turn, increased fulfillment. Checkbook’s Digital Check technology creates a legally valid digital check image from information inputted by the user, such as the recipient’s name, email address, and amount. The image is then immediately sent via email to the recipient for instantaneous deposit, or print out should they so choose.

By creating a digital check image, Checkbook is able to fast track processing using the “Check 21” system already in use by most banks, which allows for overnight clearing. For non “Check 21” transactions, Checkbook utilizes ACH to initiate an ACH settlement, which can be overnight or three business days, depending on the participating banks, among other factors.

Furthermore, Checkbook’s Digital Checks can be used to disburse monies overnight to individual users, providing an efficient, extremely user friendly method at the cost of ACH or less. Contact sales@evolveconsulting.org for more information.

Fukuda Denshi USA markets Critical Care monitoring equipment and diagnostic Ultrasound equipment. In addition to these products, Fukuda Denshi USA also markets a line of innovative ECG solutions to the physician office and hospital market.

Fukuda Denshi Co. Ltd., founded in 1939, is an emerging global leader in the research and development, manufacture and sales of medical electronics equipment. Corporate headquarters, R & D, and manufacturing plant are located in Tokyo, Japan. The company has global offices throughout the world supporting direct sales, in Japan, the United States, United Kingdom and Beijing China. Fukuda Denshi also has a worldwide network of distributors serving Asia, Europe, North & South America, and Africa.

Call Fukuda Denshi USA at 1-800-365-6668 for more information on any of their products or services.
Health Dimensions Group provides industry-leading expertise in post-acute and senior care consulting and management services to hospitals, health systems, post-acute, long-term care, and senior living communities across the US. The company offers solutions that connect the continuum of the healthcare industry—solutions that offer a unique blend of management, consulting and caring. Forward-thinking, value-based health care entities, including accountable care organizations (ACOs), managed care organizations (MCOs), and others at-risk, are rapidly embracing post-acute care as an essential component of the continuum, especially for improving patient outcomes and reducing total cost of care. Post-acute care represents the greatest area of variability in health care spending. Given the rapid expansion and success of value-based and risk-based payments, post-acute networks are critical to the financial and operational success of value-based health care organizations. A network of high-quality, post-acute services that has a strong cost profile is an important cornerstone for future success in an era of value-based payment arrangements.

Their team will help you understand the specific need for post-acute care in the market your organization serves and provide an assessment of the strategic implications of these findings for the organization as a whole. Next, they help you develop a network of preferred post-acute providers with appropriate infrastructure for collaboration between providers. For more information, contact Brent Feorene, VP, Integrative Delivery Models at brent@hdgi1.com or 440-724-6590.

In 2008, Care Logistics launched a passionate effort to dramatically improve patient throughput and flow with the Hospital Operating System. They work with hospital partners to implement breakthrough approaches to care coordination and throughput efficiency combined with innovative human logistics software. The result: efficient, reliable and predictable operations that dramatically improve productivity, quality, and experience, while creating capacity for growth. Their team operates with a single, purposeful goal: **Customer First, Dramatic Results**

They focus foremost on customers, always. They partner with hospitals that are ready and eager to transform their operations to the benefit of their patients, providers, and community. They commit to helping hospital partners achieve and sustain dramatic results in patient care delivery, quality and experience. Together they achieve dramatic results, delivering the highest quality care at the lowest costs. Contact: Beth Delricco, Regional Director at bdelricco@carelogistics.com or 470-330-3742.

Across the nation hospitals are facing increasing pressure to maintain the operating margin necessary to support their mission. Many senior leaders pinned their hopes on the traditional deployment of Lean-Six Sigma. Today, the majority of these leaders are expressing disappointment with the meager gains in performance, the slow pace of progress, and the lack of a tangible ROI on their investment in these advanced quality methods. They are realizing that training alone and a project-by-project approach will not allow them to achieve their strategic objectives.

In contrast, CBA has completed more than 10 years of analysis to isolate the methods of top performing organizations that have achieved strategic levels of sustainable improvement. These findings have helped them develop a comprehensive solution to operational improvement for healthcare. CBA provides solutions for:

- Improving accountability and implementation of improvements
- Focusing organizational effort for strategic results
- Increasing speed of change and creating a bias toward action
- Enabling inter-team collaboration and breaking down departmental silos
- Achieving tangible ROI and real margin improvement
- Overcoming the normal human barriers to change
- Effective application of advanced quality methods such as Lean-Six Sigma

CBA is exclusively committed to healthcare improvement. They offer a number of proprietary approaches specifically designed and crafted for the unique healthcare environment. Their staff consists of dedicated healthcare professionals who have served in leadership positions. Each brings a wealth of practical experience to assist their clients in achieving their goals. Contact Tim Alba, FACHE at tima@caldwellbutler.com or 704-752-6557.
The HCNCA/NCASS Board Adopts New Mission and Vision Statements

At the September 21, 2016 Board a new vision and mission statement were approved as recommended by the Strategic Planning committee. The new statements reflect the changing healthcare environment and the organizations purpose in serving it's membership.

Council Vision: “To meet the healthcare challenges of tomorrow by working together today.”

Mission Statement - "The Council (HCNCA) is a membership organization dedicated to helping members reduce costs, encouraging cooperative working relationships, and promoting quality healthcare in our region."

“The Council”: The Healthcare Council of the National Capital Area, Inc. (HCNCA) is an organization of Providers of Care consisting of hospitals and allied health care facilities located in Maryland, Virginia and Washington, DC. The purpose of the Council is to provide for members "strategic and business advantages" that no single institution or system can efficiently or economically develop alone. Divisions of specific activity have been formed to carry on the ever changing tasks at hand. These divisions develop information and improve performance using cooperative networking meetings, surveys, group discussion and analysis and continuing education programs. The aim of the Council's wholly-owned subsidiary, National Capital Area Shared Services, Inc., (NCASS) is to serve its membership in the promotion of programs and services that will enhance the members' ability to operate their organizations successfully and cost effectively with integrity and competency.

Healthcare Council is a not-for-profit 501(c)(3) corporation
The Council has opportunities for Associates: For membership information, call 301-731-4700

Did You Know?
Top 5 Physician Specialties Reporting Burnout:
- Emergency Medicine (59%)
- Ob/Gyns (56%)
- Family Physicians (55%)
- Internists (55%)
- Infectious Disease Physicians (55%)

~From Physician News Network